



MICROSOFT SMALL BUSINESS SPECIALIST



Dynamics 365 for
Sales



Dynamics 365 for
Customer Service



Dynamics 365 for
Marketing



Dynamics 365 for
Financials



Office 365

Microsoft Community Connection Program.

**Finding the competitive
advantage:**

Making IT business processes simpler and more standard is the first step to becoming more competitive, but how do you determine which IT processes work best for your business?

**Knowledge as become
the competitive
advantage:**

These days, IT investments are no longer about products and more about the business processes they enable. Only the organisations that understand the potential can be the ones that go on to gain the competitive advantage.

**The Community
Connection
Programme:**

On behalf of Microsoft and its Community Connection program. I am part of the Microsoft Community Connections team and we are tasked to reach out to the business community to provide educational and thought leadership in conjunction with Microsoft.

Further details of the opportunity can be found on the back...

My Details:

Name: Mike Haddon
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I am by Microsoft's definition a 'Dynamics Citizen Developer' with experience in the integration of Office 365 and a background in Microsoft Server for Small Business.





OFFICE 365 DYNAMICS 365



The big advantage that Dynamics 365 brings is the degree of integration with Office 365 to provide one set of inter-connected services, that combine to provide what small business most often need, more sales, effective marketing, improved customer care, along with document management, data backup, messaging and office productivity.

	<p>Dynamics 365 provides the opportunity to move all your business needs into the cloud by providing scalable software applications that focus on the essential areas of your core business management.</p>
	<p>Exchange Online provides support to OUTLOOK to facilitate, email, messaging, calendar functions with added protection.</p>
	<p>Skype for Business enables you to make, receive and transfer calls, in the office, on the road, using phone, PC or mobile device.</p>
	<p>Office 365 is the most cost effective way of acquiring the latest 2016 suite of desktop applications.</p>
	<p>SharePoint Online improves sharing and collaboration with colleagues and customers, using office and mobile devices.</p>
	<p>OneDrive for Business is a place in the cloud where you can store, share, and sync your work.</p>
	<p>2016 Essentials edition is a cloud-connected on premise server, ideal for small businesses with up to 25 users.</p>
	<p>Microsoft Azure is a cloud platform and infrastructure that allows businesses to move resources to the cloud.</p>

My PROPOSAL:

As part of my commitment to Microsoft's Community Connection program, I would like to offer you an overview on how the small business community can best maximise the potential of the Dynamics 365 / Office 365 software as a service suite.

DELIVERY:

I'm available to attend your place of business to discuss opportunities relating directly to your individual business needs, carry out a Q&A session and leave you better prepared for any decisions you make thereafter.

No COST:

There is no charge for this review, just 2 hours of your time, so you ask "what is in for me?", because I like to help people first and by doing so I become a trusted resource, which often leads to opportunities further down the line.